



Industry Fundraiser (f/m/x)

102854



Full time
39 hrs./week



Neuherberg near Munich

Helmholtz Munich © Matthias Balk

The novel Helmholtz Association-wide Biomedical Engineering Initiative translates groundbreaking research into real world impact: operating across 10 Helmholtz Centers and as leading partner in regional Biotech Cluster Networks, the Initiative is searching for an industry professional with a compelling track record and motivation to accelerate the transfer of academic innovations through generating novel industry-academia partnerships and networks.

This **industry-academia networking and fundraising** role requires great interpersonal skills, ability to communicate DeepTech to different corporate circles, scientists and patient groups, initiation and development of partnerships aimed at making a difference in the future of health and society.

Your Role

As **Industry Fundraiser (f/m/x)**, you will be responsible for initiating, maintaining and delivering on strategic relations with industry partners to secure substantial financial support for tech innovations and translation of novel solutions with transformative potential to medicine and healthcare. The position will enable you to network with key industry players and policy makers across Europe and spearhead networking, collaborations and Public-Private Partnerships (PPP), directing a critical pillar for value creation at the interface of academic and corporate innovators in the biomedical sector.

Key responsibilities

- Communicate DeepTech advances to key stakeholders
- Identify and engage prospective networks and industry sponsors
- Maintain networks and PPP relationships
- Generate compelling proposals and presentations to secure funding
- Observe and act on newly emerging trends for funding and commercialization
- Represent the initiative at conferences, partnering events, and industry forums
- Coordinate fundraising events in liaison with initiative partners
- Work closely with top scientists and science administrators and align priorities toward rapid success with all initiative stakeholders

Your profile

- Completed higher scientific education
- Experience and strong motivation for networking and partnership development and management
- Experience or strong motivation for scientific fund-raising
- Excellent interpersonal and communication skills
- Strong decision-making skills and ability to work independently, across disciplines and to achieve defined goals

The position is ideal for someone who thrives at the intersection of science, business, and innovation - someone who easily translates complex research into the next product to secure funding and support - someone who's ambition is to push societal impact.

If you fulfill all the requirements, you may be eligible for a salary grade of up to E 14. Social benefits are based on the Collective Wage Agreement for Public-Sector Employees (TVöD). The position has an (initial) fixed term of 2 years but may be extended under certain circumstances.



Our research at Helmholtz Munich is driven by our interest to address critical unmet medical need and positively impact healthcare and the well-being of society.

Head of Bioengineering Center
Prof. Vasilis Ntziachristos

Bioengineering Center • • • • •

Bioengineering Center

The Helmholtz Biomedical Engineering Initiative combines interdisciplinary skills from natural sciences, engineering and medicine to invent, innovate, and advance technological solutions that enable individualized precision measurements and processing of biological information for the promotion of healthcare.

Benefits

Scientific Resources

State-of-the-art infrastructure and Core Facilities

Recreation

30 days annual leave, flexi days, plus public holidays

Health Promotion

Sports, company doctor, mental health initiatives

International Staff Service

Support with the relocation and integration process in Germany

Family Support

On-site kindergarten, holiday care, care for the elderly

Personal Development

Comprehensive in-house training and development opportunities

Interested in applying?

If you have any questions, feel free to contact Dr. Thomas Schwarz-Romond, thomas.schwarz-romond@helmholtz-munich.de. Our recruiting is decentralized – your application will be reviewed continuously (e.g. on an incoming basis) and directly by the specialist department in which you could work in the future.

[More information about our application process →](#)

Please send your application only via our online application tool and with the following documents:

- CV
- Cover letter
- Degrees/Diplomas/Certificates
- References from recent employers
- Contact details for at least two referees

If you have obtained a university degree abroad, we will require further documents from you regarding the comparability of your degree. [Please request the Statement of Comparability for Foreign Higher Education Qualifications as early as possible.](#)

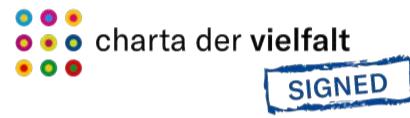


We are committed to promoting a culture of diversity and welcome applications from talented people regardless of gender, cultural background, nationality, ethnicity, sexual identity, physical abilities, religion or age. Qualified applicants with physical disabilities will be given preference.

Learn more about diversity at Helmholtz Munich →



Our commitment



HELMHOLTZ
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Helmholtz Munich
Deutsches Forschungszentrum für Gesundheit und Umwelt (GmbH)
Helmholtz Bioengineering
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